MORTGAGE PROGRAM MATRIX





e are experts!				Page 2	1 of 14			
	QM	Commur	nity Loan	(retail only)				
Occupancy	Loan Amount	Loan Purpose	Max LTV/CLTV	FICO	Reserves			
Primary Home Only	Follow Agency Loan Limits	Purchase Rate/Term Refinance Cash Out Refinance	97.00%/97.00% and follow AUS results	Min FICO 620	Follow AUS Results			
Price Incentive	★2% of loan amou	nt incentive with a	\$4,500 Caps					
Product	★30 and 15-year Fixed Age ★30-year Fixed Agency Hig	, .						
Job & Income	· · ·	cs outlined in the Fannie N	lac Income calculation/doc lae and Freddie Mac Overla	umentation requirements, plus ay Matrix				
Property Eligible	★ Refer to https://hub.co	llateralanalytics.com/corr	espondentsearch					
Property Type	state law), regardless of wh achieve collateral eligibility	ligible: properties; erty, structure, etc. in which nether any income or asset ;	ch there is knowledge of an s are being derived from th	illegal activity occurring past or e illegal activity. Property alterat those properties that are currer	tions cannot be made to			
Citizenship	 ★U.S Citizens; Permanent ★Non-Permanent Residen ★No limitation of FTHBs ★Maximum 4 		on-occupant co-borrower					
Assets		tion Services for asset verif	ication is eligible	essment and borrower cash-flow	credit assessment is eligible			
Credit	★Acceptable credit history	/ determined by AUS. Docu	ment per AUS findings. (no	n-traditional credit not eligible)				
Credit Event	★ Refer to Fannie Mae and Freddie Mac Overlay Matrix > Derogatory Credit and Fannie Mae and Freddie Mac Overlay Matrix > Reaffirma of Bankruptcy							

Appraisal	 ★ Follow AUS messaging for appraisal requirements, plus: (1) If using DU Value Acceptance (Appraisal Waiver) is eligible. (2) If using LPA Automated Collateral Evaluation (ACE) is eligible. (3) Additional due diligence required when final DU or LPA Findings indicates High Value Flag. (4) Value Acceptance (Appraisal Waiver) + PDR or ACE + PDR is not eligible. (5) Appraisal transfer is NOT eligible.
Other Requirements	★No temporary buydown



Agency Loan Program

AAA LENDINGS offers the Standard Fannie Mae and Freddie Mac's Conforming, High Balance, HomeReady and HomePossible Loan Program, All requirements follow with

Fannie Mae and Freddie Mac Seller Guideline

Government Down Payment Assistance (DPA) First Lien

Primary Home Only	Santa Clara County	Los Angeles County
Area	Santa Clara County	The property is in the unincorporated area of Los Angeles County or in one of the HOP Participating Cities.
		Eligible Area check here:
DPA amount	1. Min. Loan Amount- \$68,000 2. Max. loan amount of \$250,000, up to 30% of the purchase price.	 HOP80: Up to \$100,000, or 20% of the purchase prices, whichever is lesser. HOP120: Up to \$85,000, or 20% of the purchase prices, whichever is lesser.
1 st lien/ Max. purchase price	 1. 1st lien: 1) Must be 30-year fully amortized fixed rate loan 2) Min. LTV is 60%, Max LTV is \$80% 2. Max. purchase price: No maximum purchase price cap. 	 1. 1st lien: Must be FHA or Conventional and have fixed interest rate, and fully amortized regulations, VA loans are permitted. 2. Max. Purchase price: HOP80: The maximum purchase price allowed for existing or new homes is \$700,000 for Single-Family Homes, Condominiums, and Townhomes HOP120: The maximum purchase price allowed for existing or new homes is \$850,000 for Single-Family Homes, Condominiums, and Townhomes
Term and rate/ Lien position	 The term of the deferred loan is thirty (30) years. No monthly principal or interest payments are required for 30 years. Repayment of loan principal and a share of the appreciation is due at sale, cash-out refinance, default of the terms andconditions of the loan, or at the end of the term. 2nd lien 	 0% interest loans with a deferred payment Repayment is required when the home is sold, there is a transfer of title, or the home is no longer owner-occupied. 2nd lien
Credit score	Min. 620	Follow 1st mortgage
Income limit	Not exceed 120% of the AMI	HOP80: Not exceed 80% COUNTY MEDIAN INCOME HOP120: Not exceed 120% COUNTY MEDIAN INCOME *Income not to exceed maximum amount per family size.
DTI	 The Min. Front-end ratio is 25%, and cannot exceed 38%. DTI cannot exceed 45% 	Follow DU





1 (877) 789-8816 Lock Desk Email: lockdesk@aaalendings.com Page 3 of 14

Government Down Payment Assistance (DPA) First Lien

Primary Home Only	Santa Clara County	Los Angeles County
LTV/CLTV	CLTV cannot exceed 97%	Follow 1st mortgage
Citizenship	US Citizen, Permanent Residents	US Citizen, Permanent Residents
First-time homebuyer	All applicants, co-applicants, a non-borrowing spouse, and the applicants' adult household members must be FTHBs.	First Time Home Buyers only
Education for borrowers	The borrowers, including non-borrowing spouses are required to attend and complete an eight (8) hour in-person, virtual, or online HUD certified homebuyer education course.	All HOP applicants must complete an eight-hour first-time homebuyer education seminar and obtain a Certificate of Completion from a HUD-approved facilitator. The LACDA must receive a copy of the certificate before the close of escrow.
Eligible Use	Used for down payment only	Down payment and/or closing assistance
Property Types & unit	A single unit residence (condominium, townhome, or single- family home)	 The property must be a single family residence, condominium, or townhouse dwelling. Tenant-occupied properties are not eligible under HOP unless it is a tenant-purchaser transaction.
Shared Appreciation	 The share of net appreciation shall be capped at 100% of the original EMPOWER loan amount for the first ten (10) years of the loan. After the initial ten (10) year period, there is no cap on the share of net appreciation. The Percentage Share of Appreciation based on percentage of Original EMPOWER principal loan amount to the original purchase price of the home. 	 HOP80-2024: 1. When the property is sold, there is a transfer of title, or the home is no longer owner-occupied, the homebuyer repays the loan, plus a share of the appreciation. 2. There is no "shared appreciation" applied if the property is sold or transferred after the completed five (5) years of the recording of the HOP80 loan. HOP120-2024: 1. When the property is sold or transferred within the first 15 years, the LACDA will share a portion of the property's appreciated value with the Homeowner. 2. There is no "shared appreciation" applied if the property is sold or transferred after the completed 15 years of the closing of the property purchase and the HOP120 loan.
Borrower contribution	 At least 3% or greater amount if required by the Senior Lender, plus closing costs. Min. 50% of the required down payment must be the applicant's own funds. Will allow up to 50% of the required borrower contribution to be in the form of a gift. 	Applicants must invest a minimum of 1% of the down payment, not including closing costs, of their own funds. Applicants' total contribution into escrow, including initial deposit, gift funds, and closing funds, cannot exceed \$150,000 for HOP80 and \$200,000 for HOP120.
Asset Reserve / Limitation	 Borrowers must have a minimum of one-month reserves The household's post-closing assets (excluding retirement accounts) cannot exceed \$125,000. 	Asset/Income Disclosure Form for all household members 18 years or older.



ENDINGS		Elite	Jumbo	Page 4 of 1					
Occupancy	Loan Purpose	Property Type	Max LTV	Max Loan amount	FICO				
<u> </u>			89.99%	\$800K	>=700				
		1-Unit	89.99%	\$1.0M	>=720				
		PUD	80.00%	\$1.5M	>=700				
		Warrantable Condo	75.00%	\$2.0M	>=700				
			70.00%	\$2.5M	>=720				
	Purchase& R/T Refi		70.00%	\$3.0M					
		1-Unit	60.00%	\$3.5M	>=740				
Primary		PUD	55.00%	\$4.0M					
			65.00%	\$1.0M	>=700				
		2-Units	60.00%	\$1.5M	>=720				
			80.00%	\$1.0M	>=700				
		1-Unit	75.00%	\$1.5M	>=720				
	C/O Refi	PUD Warrantahla Canda	70.00%	\$2.0M	>=720				
		Warrantable Condo	60.00%	\$2.5M	>=720				
			75.00%	\$1.0M					
		1-Unit	70.00%	\$1.5M					
Second Home	Purchase& R/T Refi	PUD	65.00%	\$1.5M	>=720				
		Warrantable Condo							
			50.00%	\$2.5M					
Product	★30-day Average SOFR, 3.00 Margin ★5/6 ARM, 2/1/5 Cap ★7/6 ARM, 5/1/5 Cap								
Citizenship	 ★US Citizens ★Lawful Permanent and N ★All borrower must have a 	Ion-Permanent Resident Alio a social security number.	ens						
Qualifying Rate		fully-indexed rate or Note ra fully-indexed rate or Note ra	•						
Cash out limit	★LTV>55, Max Cash Out \$ LTV<=55, Max Cash Out \$								
Reserve	Loan an Loan an Loan an Loan an Second Home: Loan and Loan an Loan an	ount<=850,000, 3 months P mount 850,001-1,000,000, 6 mount 1,000,001-1,500,000 mount 1,500,001-2,000,000 mount 2,000,001-4,000,000 punt<=850,000, 6 months PI mount 850,001-1,000,000, 1 mount 1,000,001-1,500,000	5 months PITIA , 9 months PITIA , 12 months PITIA , 24 months PITIA TIA L2 months PITIA , 18 months PITIA						
Credit	The credit report(s) must n $\bigstar 2$ tradelines with a minim	mount 1,500,001-2,500,000 neet one the following trade num 12-month history or um 12-month history and a	eline requirement:	nce					
Appraisal	and: • Seller on purchase con	0, Two Full Appraisals	record	y executed purchase contract, Two F r and recent paired sales	^E ull Appraisals are requi				
DTI	★Max DTI 45%								
Other Requirements	★Mortgage Insurance req	nistory for using rental incor	ne if use lease agreement.						



EXPERTS!					Page 5 of 14		
	Full Doc	Prime Ju	<mark>mbo</mark> (30 Yrs	Fixed & 10/6	ARM)		
Prop.Type	Loan Amt	Max LTV	Min FICO	Max C/O Amt	Max DTI	Reserves	
		Primary Home	Purchase / R/T Refinance				
	\$1.0M	80.00%	720		43.00%	12	
1-2 Unit	\$2.0M	75.00%	720		41.00%	18	
1-2 0111	\$3.0M	70.00%	760	NA	41.00%	24	
	\$3.00	75.00%	700		41.00%	36	
3-4 Unit	\$2.0M	70.00%	720		43.00%	18	
3-4 Onit	\$3.0M	65.00%	760		41.00%	36	
		Primary H	ome C/O Refinance				
1.2.1.n;t	\$1.0M	70.00%	740	ĊĊĘŎŴ	42.00%	10	
1-2 Unit	\$1.5M	65.00%	740	\$350K	43.00%	18	
		Second Home Purchase /	R/T Refinance (C/O Refin. I	neligible)			
1 unit	\$1.5M	70.00%	740	NA	43.00%	18	
		2-4 Ur	nits are ineligible				
		Investment Purchase / R	/T Refinance (C/O Refin. In	neligible)			
1 unit	\$1.5M	65.00%	760	NA	40.00%	36	
Citizenship	margin) ★U.S. Citizens ★Permanent Resident bor ★Non-Permanent Resider						
Citizenship			and non-permanent global	clients must have a social	security number in	order to be	
Job & Income	weekly,biweekly, part-time (2)Self-Employed: Sole (3)Non-Employed Incor Unemployment/Welfare/A Interest & Dividend,Inherit	e: All non-self-employed bo e, seasonal, bonus, commis Proprietorship, Partnership ne: Alimony/ Maintenance, DC,Disability/Worker's Cor ance/Guaranteed Income,	prrowers who receive a W-2 sion, and tips/gratuity. b, Corporations, and S-Corporations, and S-Corporation, and S-Corpor /Child Support/Separate M mpensation, Retirement/Pe Note Receivables, Mortgag prrowers, if using tax return	orations. aintenance, Foster Care, ension, Social Security, Anr ge Differential/ COLA, and I	uity, IRA, Military/ ^v Rental.	VA Benefits, Tr	
Assets	funds (liquid assets). ★2nd Home or N/O/O car ★Gift funds cannot be res ★Assets from China are u	not use gift funds. erves. nacceptable including gifts. nent(s) covering a two mor	ion from own funds (liquid nth period for all accounts t				

	★4 trade lines in all, one of which is open and has a minimum of 24 months history, the other 3 may be open or closed but must be rated for at least 12 months. ★0x30x12 for mtg/rent.
Appraisal	 ★Depreciating Markets policy applies to any MSA depreciating 5.01% or more. The above maximum LTV/CLTV/HCLTV should be reduced by 5% if the subject property is located in a depreciating market. ★Properties must be appraised or inspected (if that level of property fieldwork is recommended by DU or LPA) within the 12 months preceding the date of the note.
Other Requirements	 ★ At least 2 years landlord experience history is required. ★ Max financed properties 5 for Primary Transaction; 4 for 2nd Home/Investment Transaction. ★ Full Doc JUMBO 30 Yrs Fixed and 10/6 ARM can accept the high balance loan limits(2024 high balance limits).



1 (877) 789-8816 Lock Desk Email: lockdesk@aaalendings.com Page 6 of 14

		Job No I	ncome (retail of	only)			
		Min FICO	Max Loan Amt	Max Purchase/Rate & Term LTV	Max Cash-Out LTV		
			up to \$1,000,000	65%	60%		
	Owner-Occupied	700	\$1,000,001-2,500,000	60%	55%		
	Owner-Occupied	700	\$2,500,001-3,000,000	55%	50%		
			\$3,000,001-3,500,000	50%	45%		
.TV & Loan Amount			up to \$1,500,000	60%	55%		
Requirements	Non-Owner Occupied	700	\$1,500,001-2,500,000	55%	50%		
	Non-Owner Occupied	700	\$2,500,001-3,000,000	50%	45%		
			\$3,000,001-3,500,000	45%	40%		
			up to \$1,500,000	60%	55%		
	Non-permanent Resident	700/NA	\$1,500,001-2,500,000	50%	45%		
	Foreign National	7007 NA	\$2,500,001-3,000,000	45%	40%		
			\$3,000,001-3,500,000	40%	35%		
Property Type	★SFR / PUD / Condo; 2-4 U	Jnits					
Citizenship	★U.S. Citizen ★Permanen	t Resident ★ Non-permane	ent Resident ★ Foreign National				
Assets & Reserve	 (2) All others: 12 mos P& ★ Gift Funds: Max 50% of t ★ Business Funds are NOT ★ Loan proceed from subject 	he down payment can be g allowed. ect transaction may NOT be	rifted for primary purchase transact e used for required reserves. ast 6 months, maximum 36 months	·			
	★Reserves must be held ir	an US institution, P&I rese ts must be in a 13 month o	t. Lender Credit NOT allowed. erve must be deposited into AAA-de r 25 month TCD account prior to clo P&I Reserve Req	osing.	osing. TCD Term		
TCD Account	Foreign National		24 month	-	25 months		
	Non-permanent Resident		24 month		25 months		
	Cash-Out	up to \$3.5MM	24 month	25 months			
	All Others		12 month		13 months		
Credit	★Bankruptcy/SS&DIL/ For ★Loan Modification: 2 Yea	easoned for at least 12 mor eclosure are NOT Allowed. Irs.	otherwise it will delayed the loan provide the second				
Foreign Nationals	 ★ Copy of passport and eit ★ Borrower must have U.S ★ Foreign assets used for c ★ Automatic debit paymer 	her I-94W or proof of ESTA . address when applying fo lownpayment/closing cost/ it required from AAA-Desig th at least one trade-line is account must be opened.	olomat are not allowed). I-94 or I-94 Approval required for borrowers of r loan. Yreserves must be transferred to U.S nated Account or U.S. banking instit required. Borrower may still be elig	n VISA Waiver Program. 5. institutional account prior tution.	to ordering loan docs		
Appraisal	 ★ For loan amount up to \$ ★ For loan amount 1,000,0 		sal is required. Appraisal & Third Party Review are	required.			
	★Condo must be warranta	hle by Fannie Mae: non-w	arrantable condominiums will be re	viewed on an individual basi	S.		



1 (877) 789-8816 Lock Desk Email: lockdesk@aaalendings.com Page 7 of 14

WE ARE EXPERTSI		DSC	R				Page 7 of 1			
			DSCR>	=1	D	SCR(0.75-	0.99)	DSC	CR(0.01-0	0.74)
FICO		Loan Amount	P R/T Refi	C/0 Re	P	R/T Refi	C/O Refi	Р	R/T Refi	C/O Refi
		<= \$1.0mm	80.00%	75.0		75.00%	70.00%	75.	00%	65.00%
>=740		<= \$1.5mm	75.00% 70.00%		0%	70.00%	65.00%	70.	00%	60.00%
		<= \$2.0mm	75.00%	60.0	0% 6	65.00%	60.00%	65.	00%	60.00%
		<= \$1.0mm	80.00%	75.0	0%	75.00%	70.00%	70.	00%	60.00%
>=720		<= \$1.5mm	75.00%	70.0	0%	70.00%	65.00%	65.	00%	60.00%
		<= \$2.0mm	75.00%	60.0	0% 6	55.00%	NA	٩	IA	NA
		<= \$1.0mm	80.00%	70.0	0%	75.00%	65.00%	65.	00%	60.00%
>=700		<= \$1.5mm	75.00%	70.0		70.00%	65.00%		00%	60.00%
		<= \$2.0mm	70.00%	60.0		55.00%	NA		IA T	NA
		<= \$1.0mm	80.00%	65.0		70.00%		65.00%		
>=680		<= \$1.5mm	70.00%	60.0		NA	NA	NA	NA	NA
		<= \$2.0mm	65.00%	NA		NA	NA	NA	NA	NA
		<= \$1.0mm	70.00%	65.0		50.00%		60.00%		
>=660		<= \$1.5mm	65.00%	60.0		NA	NA	NA	NA	NA
		<= \$2.0mm	60.00%	NA		NA	NA	NA	NA	NA
Foreign Nation	al	<= \$1.0mm	70.00% 65.00%				Ν	NA		
		<= \$1.5mm	70.00% 60.009	% 60.0	0%					
ITIN Min 700)	>= \$200k - \$1.0mm	75.00% 75.009	6 70.0	0%		Ν	NA		
Reserves	 ★ Vested ★ When ★ Reservent Loan A Loan A ★ Cash-C 	/Bond/Mutual Funds - 90% of stock accounts may be d Retirement Account funds – 80% may be considered bank statements are used, large deposits must be eva ves: Amt \$125,001-\$1,000,000: 6 Months PITIA; Amt \$1,000,001 - 1,500,000: 9 months PITIA; Amt \$1,500,001 - 2,000,000: 12 months PITIA Dut proceeds may be used as reserves.	for closing and/o	or reser	ves.		osing costs	s and rese	erves.	
Credit	★Each B	n National: 12 months PITIA Borrower's credit profile must include a minimum of tv istory, or a combined credit profile between Borrower							how a tw	elve (12)
Credit Event	★Forecl ★Short	age History: 0 x 30 x 12. osure Seasoning: 36 months Sale/DIL Seasoning: 36 months asoning: 36 months								
Job & Income	★Not re	quired.								
Appraisal		mounts ≤ \$1,500,000 = 1 Full Appraisal (ARR, CDA or F mounts > \$1,500,000 or "flip" transaction = Two Full A		ore of 2	.5 or less	is required	in additio	n to appr	aisal)	
Prepaid Payment Penalty	★ States ★ States RI: Maxir IL and NJ MS: Decl ★ All Oth Maximur	 ★Loan amounts > \$1,500,000 or "flip" transaction = Two Full Appraisals AAA Lendings permits PPP (Prepayment Penalties) on investment loans only. Here are the specific regulations: ★States Where Prepayment Penalties are Not Allowed:AK,KS,MI,NM,OH,PA,MN,MD ★States Where Prepayment Penalties are Allowed with Restrictions: RI: Maximum 2% for 12 months IL and NJ: Permitted when vested in an LLC MS: Declining structure only ★All Other States: Maximum permitted PPP is 5% for 60 months. ★ Prepaid Payment Penalty is the 5% of the remaining loan balance. 								
Other Requirements	★Max F	ime Home Buyers Ineligible. inanced properties: 20 orrowers are eligible, and no gift funds are allowed.								



		Bank Stat	em	len	t						
				mary Ho		Second Home			In	vestme	nt
FICO		Loan Amount	Р	R/T	C/O	Р	R/T	C/O	Р	R/T	C/O
		<= \$1.0mm		Refi 00%	Refi 80.00%	- 85 (Refi	Refi 70.00%	85.0	Refi	Refi 70.00%
		<= \$1.5mm		00%	75.00%		00% 00%	70.00%	80.0		70.00%
		<= \$2.0mm		00%	75.00%		00% 00%	70.00%	80.0		70.00%
>=740		<= \$2.5mm		00%	70.00%		00%	65.00%	75.0		65.00%
		<= \$2.5mm		00%	65.00%		00%	60.00%	70.0		60.00%
		<= \$3.5mm		00%	NA		00%	NA	N		NA
		<= \$1.0mm		00%	75.00%		00%	70.00%	85.0		70.00%
		<= \$1.5mm		00%	75.00%		00%	70.00%	80.0		70.00%
		<= \$2.0mm		00%	70.00%		00%	70.00%	80.0		70.00%
>=720		<= \$2.5mm		00%	70.00%		00%	65.00%	75.0		65.00%
		<= \$3.0mm		00%	65.00%		00%	60.00%	70.0		60.00%
		<=\$3.5mm		00%	NA		00%	NA	N		NA
		<= \$1.0mm		00%	75.00%		00%	70.00%	85.0		70.00%
		<= \$1.5mm	85.	00%	75.00%	80.0	00%	70.00%	80.0	00%	70.00%
>=700		<= \$2.0mm		00%	70.00%			70.00%	80.0	80.00%	
		<= \$2.5mm			65.00%	75.00%		65.00%			65.00%
		<= \$3.0mm	70.	00%	60.00%			60.00%			60.00%
		<= \$1.0mm	80.00% 70.00%		70.00%	0% 80.00%		70.00%	0.00% 80.00%		70.00%
		<= \$1.5mm	80.00%		70.00%	80.00%		70.00%	80.00%		70.00%
>=680		<= \$2.0mm	75.	00%	65.00%	75.00%		65.00%	.00% 75.00%		65.00%
		<= \$2.5mm	70.	00%	60.00%	5 70.00%		70.00% NA		00%	NA
		<= \$3.0mm	Ν	IA	NA	NA		NA	Ν	A	NA
		<= \$1.0mm	80.	00%	70.00%	80.0	00%	70.00%	80.0	00%	70.00%
		<= \$1.5mm	75.	00%	70.00%	75.00%		70.00% 7		00%	70.00%
>=660		<= \$2.0mm	75.	00%	60.00%	70.0	00%	60.00%	60.00% 70.00%		60.00%
		<= \$2.5mm	70.	00%	NA	65.0	00%	NA	65.0	00%	NA
		<= \$3.0mm	Ν	IA	NA	N	A	NA	N	A	NA
ITIN Min 680 (680-699 Max LTV)	70%)	>= \$200k - \$1.5mm	80.	00%	75.00%	80.0	00%	70.00%	75.0	00%	70.00%
Assets & Reserves	 ★100% ★Gift fu Purchase ★Stocks ★Vestee ★When total mo ★Cash o ★Reser Loan Loan Loan 	recent one month bank statement required. access letter obtained from all joint owners. ands are acceptable for use toward down payment and e Price or appraised Value) from their own funds. s/Bond/Mutual Funds - 90% of stock accounts may be of d Retirement Account funds – 80% may be considered bank statements are used, large deposits must be evan onthly qualifying income for the Ioan. but proceeds may be as reserves. ves: Amt \$150,000-\$1,000,000: 6 Months PITIA; Amt \$1,000,001 - 2,000,000: 9 months PITIA; Amt \$1,000,001 : 12 months PITIA hths Incremental PITIA required per other Financed Pro-	considere for closir luated. L	ed in the ng and/or	calculation reserves.	n of asset	s for clo	sing costs	and rese	rves.	

Appraisal	★Loan amounts ≤ \$1,500,000 = 1 Full Appraisal (ARR, CDA or FNMA CU Risk score of 2.5 or less is required in addition to appraisal) ★Loan amounts > \$1,500,000 or "flip" transaction = Two Full Appraisals
Credit & Credit Event	 ★Each Borrower's credit profile must include a minimum of two (2) trade lines within the last twenty-four (24) months that show a twelve (12) month history, or a combined credit profile between Borrower and co-Borrower with a minimum of three (3) tradelines ★Max Mtg Late 0x30x12 ★Bankruptcy/Foreclosure/Short Sales/Deed-in-Lieu ≥ 3 Years.
Prepaid Payment Penalty	 AAA Lendings permits PPP (Prepayment Penalties) on investment loans only. Here are the specific regulations: ★ States Where Prepayment Penalties are Not Allowed:AK,KS,MI,NM,OH,PA,MN,MD ★ States Where Prepayment Penalties are Allowed with Restrictions: RI: Maximum 2% for 12 months IL and NJ: Permitted when vested in an LLC MS: Declining structure only ★ All Other States: Maximum permitted PPP is 5% for 60 months. ★ Prepaid Payment Penalty is the 5% of the remaining loan balance.
Other Requirements	 ★ Delayed Financing is allowed for primary only ★ If using business bank statement to qualify the loan, qualifying income is equal tothe total monthly business deposits divided by 12 months with the consideration of 50% expense factor, or with CPA Letter/ P&L to support expense factors. ★ C08 borrowers are ineligible. For loans with LTV ≤ 65%, exceptions may be granted on a case-by-case basis with special pricing.



		CPA Prepared	P &	L/\	NV	OE									
				mary Ho		Second Home			In	vestme	nt				
FICO		Loan Amount		R/T Refi	C/O Refi	Р	R/T Refi	C/O Refi	Р	R/T Refi	C/O Refi				
		<= \$1.0mm	80.0)0%	80.00%	80.0		70.00%	80.0	00%	70.00%				
		<= \$1.5mm	80.0	00%	75.00%	80.0	0%	70.00%	80.0	00%	70.00%				
. 740		<= \$2.0mm	80.00% 75.		80.00%		80.00% 7		75.00%	80.0	0%	70.00%	80.0	00%	70.00%
>=740		<= \$2.5mm	80.0	00%	70.00%	75.0	0%	65.00%	75.0	00%	65.00%				
		<= \$3.0mm	75.0	00%	65.00%	70.0	0%	60.00%	70.0	00%	60.00%				
		<=\$3.5mm	65.0	00%	NA	60.0	0%	NA	N	A	NA				
		<= \$1.0mm	80.0	00%	75.00%	80.0	0%	70.00%	80.0	00%	70.00%				
		<= \$1.5mm	80.0	00%	75.00%	80.0	0%	70.00%	80.0	00%	70.00%				
>=720		<= \$2.0mm	80.0	00%	70.00%	80.0	0%	70.00%	80.0	00%	70.00%				
>=720		<= \$2.5mm	80.0	00%	70.00%	75.0	0%	65.00%	75.0	00%	65.00%				
		<= \$3.0mm	75.0	00%	65.00%	70.0	0%	60.00%	70.0	00%	60.00%				
		<=\$3.5mm	60.0	00%	NA	60.0	0%	NA	N	A	NA				
		<= \$1.0mm	80.0	00%	75.00%	80.0	0%	70.00%	80.0	00%	70.00%				
		<= \$1.5mm	80.0	00%	75.00%	80.00%		80.00% 70.00%		00%	70.00%				
>=700		<= \$2.0mm	80.0	00%	70.00%	80.00%		70.00%	80.0	00%	70.00%				
		<= \$2.5mm	75.00%		65.00%	75.00%		65.00%	6 75.00%		65.00%				
		<= \$3.0mm	70.0	70.00% 6		70.0	0%	60.00%	70.00%		60.00%				
		<= \$1.0mm	80.00%		70.00%	80.00%		70.00%	80.0	00%	70.00%				
		<= \$1.5mm	80.0	00%	70.00%	80.00%		70.00%	80.0	00%	70.00%				
>=680		<= \$2.0mm	75.0	00%	65.00%	75.00%		65.00%	75.0	00%	65.00%				
		<= \$2.5mm	70.0	00%	60.00%	70.00%		NA	70.0	00%	NA				
		<= \$3.0mm	N	А	NA	N	Ą	NA	N	A	NA				
		<= \$1.0mm	80.0	00%	70.00%	80.0	0%	70.00%	80.0	00%	70.00%				
		<= \$1.5mm	75.0	00%	70.00%	75.0	0%	70.00%	75.0	00%	70.00%				
>=660		<= \$2.0mm	75.0	00%	60.00%	70.0	0%	60.00%	70.0	5.00% NA 0.00%	60.00%				
		<= \$2.5mm	70.0	00%	NA	65.0	0%	NA	65.0		NA				
		<= \$3.0mm	N	A	NA	N	Ą	NA	N	A	NA				
ITIN Min 680 (FICO<700,Max LTV)	70)	>= \$200k - \$1.5mm	80.0	00%	75.00%	80.0	0%	70.00%	75.0	00%	70.00%				
Assets & Reserves	 ★100% ★Gift fu Purchase ★Stocks ★Vestee ★When total mo ★Cash o ★Reserven Loan Loan Loan 	recent one month bank statement required. access letter obtained from all joint owners. ands are acceptable for use toward down payment and e Price or appraised Value) from their own funds. s/Bond/Mutual Funds - 90% of stock accounts may be d Retirement Account funds – 80% may be considered bank statements are used, large deposits must be eva nthly qualifying income for the loan. but proceeds may be as reserves. ves: Amt \$150,000-\$1,000,000: 6 Months PITIA; Amt \$1,000,001 - 2,000,000: 9 months PITIA; Amt \$2,000,000: 12 months PITIA	considere for closin aluated. La	d in the g and/or	calculatior reserves.	n of asset	s for clo	sing costs	and rese	rves.					

	Appraisal	Loan amounts ≤ \$1,500,000 = 1 Full Appraisal (ARR, CDA or FNMA CU Risk score of 2.5 or less is required in addition to appraisal) Loan amounts > \$1,500,000 or "flip" transaction = Two Full Appraisals					
Cı	edit & Credit Event	★Each Borrower's credit profile must include a minimum of two (2) trade lines within the last twenty-four (24) months that show a tw month history, or a combined credit profile between Borrower and co-Borrower with a minimum of three (3) tradelines ★Max Mtg Late 0x30x12 ★Bankruptcy/Foreclosure/Short Sales/Deed-in-Lieu ≥ 3 Years.					
1	Prepaid Payment Penalty	 AAA Lendings permits PPP (Prepayment Penalties) on investment loans only. Here are the specific regulations: ★ States Where Prepayment Penalties are Not Allowed:AK,KS,MI,NM,OH,PA,MN,MD ★ States Where Prepayment Penalties are Allowed with Restrictions: RI: Maximum 2% for 12 months IL and NJ: Permitted when vested in an LLC MS: Declining structure only ★ All Other States: Maximum permitted PPP is 5% for 60 months. ★ Prepaid Payment Penalty is the 5% of the remaining loan balance. 					
0	ther Requirements	★Delayed Financing is allowed for primary only ★C08 borrowers are ineligible. For loans with LTV ≤ 65%, exceptions may be granted on a case-by-case basis with special pricing.					



1 (877) 789-8816 Lock Desk Email: lockdesk@aaalendings.com Page 10 of 14

Self Prepared P&L / WVOE ★1 unit SFR/PUD/Condo, 2-4 Units (Non-warrantable Condo not acceptable) **Property Type** ★U.S. Citizen, Permanent Resident, Non-permanent Resident, Foreign National Citizenship ★WVOE: (1) WVOE (FNMA Form 1005). (2) VVOE ★ Self Prepared P&L (Ownership > 25%): Job & Income (1) Two years of current Business License. (2) for application received on or before 6/30: YTD Profit and Loss Statement and 1 full year of Profit & Loss statement, for application received on or after 7/1: Current YTD Profit and Loss Statement. ★ Schedule C and 1099 SE borrowers may be considered as self-employed borrowers if confirmed third party verifiable license (e.g realtors, insurance agents, broker) and verbal verification from the employer is provided. ★ Primary: 3 months PITIA reserve ★Second/Investment: 6 months PITIA reserve \star Most recent 2 months bank statement required. **Assets & Reserve** ★When business assets are used for closing costs, Self-employed borrowers can only use amount corresponding to ownership %. ★IRA/ 401K: able to use 70% (deduct 20% penalties and 10% tax) ★ Accept VOD in lieu of 1 month bank statement. ★ Gifted funds: NOT allowed for Investment and Foreign National borrowers, gift from trust account is NOT acceptable. ★ Housing: 0x30x12, 2x30x24, 1x60x24 ★Installment/Revolving (Open accts only): 3x30x12, 4x30x24, 1x60x24 ★ Bankruptcy: 4 Years Credit ★ Charge off of a mortgage account or Short Sale: 2 Years ★ Foreclosure: 4 Years ★Judgements, Collection, Charge offs - Seasoning not required but must be paid prior or at closing if amt > than \$250 ★Two tradelines in good standing seasoned for at least 12 months. ★Under \$1.5MM one full appraisal and one automated valuation model (AVM) or desk review. \star AVM/CDA must support the value within no more than 10% below the appraised value. Appraisal ★Two appraisal reports required when loan amount is over \$1.5MM ★Transferred appraisal not acceptable \star Copy of unxpired passport, valid VISA \bigstar F1 AND F2 type are not allowed ★Borrower must have U.S. address when applying for loan ★ Foreign assets (downpayment, closing costs, and reserves) must be transferred to a U.S. account prior to approval. ★Credit Report to be pulled to check if there's any negative history. No Fico score required. **Foreign National** \bigstar 12 Months PITIA (1% above note rate for 5/6) and DTI Ratio: 38%. ★Self-employed business or Foreign CPA license are to be independently verfied ★Asset verfication (must be in U.S. banking institutions)

	 ★Automatic payment to be set up. ★All documents must be translated by a certified translator.
Other Requirements	 ★ Fraud Report is required. ★ Max Debt-to-Income (DTI) ratio allowed: 43%. ★ Non-Arm's Length Transactions: Primary residence only. (2) Borrowers cannot be an owner of a business entity selling the subject property. (3) Borrowers cannot provide services on trasaction (closing agent, title agent, appraiser, etc) (4) Gift of equity is permitted (Gift letter must be received) (5) Foreclosure bailout is not allowed. ★ No prepayment penalty.



E ARE EXPERIS!		Prim	e HELOC					
Occupancy	Property Type	Loan Purpose	Max Loan Amount	Max LTV/CLTV	FICO	Max DTI		
Drimony Home	1 to 4-Unit	Purchase	\$500,000	89.99% (Concurrent)	>=680	45.00%		
Primary Home	Warrantable Condo PUD	Cash Out Refinance		85% (Standalone)	>=700			
Second Home	1-Unit Warrantable Condo	Purchase	5500.000	80% (Concurrent)	>=700	45.00%		
	PUD	Cash Out Refinance		80% (Standalone)	>=720	+5.00%		
Eligible Borrowers	 ★ Borrowers must be the same for the first mortgage loan and HELOC (concurrent HELOCs only) ★ U.S. citizens ★ Permanent resident aliens ★ Non-permanent resident aliens ★ Non-occupant co-borrowers ★ Revocable/"living" trusts are acceptable provided it is established by, and the primary beneficiary is, an individual; for concurrent HELOCs, loans closing in a trust must follow the same trust requirement as the first mortgage 							
Assets	★Concurrent HELOCs:The asset requirements and documentation standards of the first mortgage product will be used for the HELOC; this applies to transactions where the first mortgage is underwritten using an automated underwriting system (AUS) (e.g., Fannie/Freddie loans) as well as first mortgages that are manually underwritten (e.g., jumbo loans). ★Standalone HELOCs: a single deposit that exceeds 50% of the total monthly qualifying income as the large deposits.							
Job & Income	 ★Wage-Earner Income: All non-self-employed applicants who receive a W-2 at year end to summarize total earnings – includes hourly, weekly, biweekly, part-time, seasonal, bonus, commission, and tips/gratuity. ★Self-Employed Income: Sole proprietorship, Partnership, Corporations, and S-Corporations ★Other Non-Employment Income: Alimony/Child Support/Maintenance, Unemployment/Public Assistance, Disability/Worker's Compensation, Retirement/Pension, Social Security, Annuity, IRA, Military/VA Benefits, Trust, Interest & Dividend, Inheritance/Guaranteed Income, Note Receivables, Mortgage Differential/COLA & Rental ★Readily Convertible Assets: Bank Deposits, Money Market, Marketable Securities, Mutual Funds, Annuities, and Bonds 							
Appraisal	 ★The appraisal fee is required to quote with appraisal department. ★Loan amt>\$250k: Standard Full Appraisal Report must be required. ★loan amt≤\$250k(see below for cases requiring a Standard Full Appraisal Report for ≤ \$250,000): 3rd party Collateral Evaluation must be required. ★Full appraisal must be required for properties with any of the following characteristics: (1) Recent Remodel or Extensive Renovations (2) Properties with excess acreage(15+Acres) (3) Unique design or amenities(Berm/dome/log home or atypical amenities such as private tennis court, multiple outbuildings, etc.) (4) Adequate subject property and/or comparable data is not available. 							
	\pm (1) CONCURBENT HELO(~c						

Ineligible First Lien Types	 ★(1) CONCURRENT HELOCS FHA, VA, or USDA mortgages Construction or renovation loans ★(2) STANDALONE HELOCS Land contracts or contracts for deed Reverse mortgages Negative amortization loans Home equity lines of credit or other future advance liens 	
Other Requirements	★Eligible Transaction Types: (1) Purchase (2) Cash-out refinance ★Qualifying Payment: (Maximum Line Amount / 240) + Maximum Line Amount x (Index + Margin + 2.00%) x (30 / 365)	



1 (877) 789-8816 Lock Desk Email: lockdesk@aaalendings.com Page 12of 14

Expanded HELOC								
DU/LP Eligibility ★ Standalones (Only HELOC transaction) does not need DU/LP approved, but require manually underwritten. ★ Piggyback's(First lien +HELOC/CES) First Mortgage must have DU Approved/Eligible, or LPA Accept, or Approve/Accept/Inesize for non-conforming 1st liens.								
Eligible First Lien Programs★ Fixed Rate fully amortizing Agency / Government eligible. ★ Agency ARM with initial fixed term ≥ 5 years. ★ Non-Agency Jumbo Fixed and ARM with initial fixed term ≥ 5 years. 								
Income Requirements	 ★ Salary Borrower: (1) Piggybacks follow first lien requirements. (2) Standalones: Most recent one month paystub + most recent year W2. (3) Tax transcripts are required when using tax returns for qualifying purposes. ★ Self-employed: (1) Piggybacks: follow AUS for tax return requirements. (2) Standalones: 2 yrs tax returns(business and personal) with all schedules, and Year to Date P&L. 							
Appraisal Requirements	 ★ Piggybacks: follow FNMA/FHLMC guidelines except the program will not accept appraisal waivers. If AUS permits a value acceptance, then instead provide:Desktop, exterior inspection and/or interior inspection ★ Standalones: 1) Desktop, exterior inspection and/or interior inspection or; 2) FIRREA and USPAP compliant hybrid valuation. ★ For credit limits > \$250,000, a full appraisal with interior & exterior inspection containing color photos is required. ★ AVM requirements - completed by Clear Capital with a Confidence Score of 80% or greater and a forecasted standard deviation (FSD) less than or equal to 0.13. ★ 1004D Completion Alternatives are ineligible. ★ If property is located in a PUD, a HOA statement must be provided 							
General Requirements	 ★ Max DTI 43% for loan Limit <= \$250,000 34% for loan Limit > \$250,000 ★ Note Rate + 2% P&I over 30 year amortization as the qualifying rate. ★ Assets/Funds to Close/Reserves: Piggybacks: follow first lien requirements. Standalones: no asset verification is required if borrower is receiving cash-out (otherwise provide at least one month liquid asset statements showing sufficient funds to close) ★ Mortgage late: 0x30x24 ★ Title may not be held in the name of a trust. ★ POAs are permitted on purchase transactions only and meet FNMA requirements. ★ Eligible Properties: 1 unit Primary Residence: ①SFR / PUD / Townhouse / Rowhome ②Low-rise condominium (Fannie/Freddie Warrantable) 							

(2) 1 unit Second Home: SFR / PUD / Townhouse / Rowhome

★Credit limits: \$250,001-\$300,000 require minimum score of 700

Credit limits: \$300,001-\$350,000 require minimum score of 720

Maximum Credit Limit \$250,000 to 89.99% HCLTV, \$300,000 to 80% HCLTV, \$350,000 to 70% HCLTV on Owner Occupied.

Maximum Credit Limit \$250,000 to 80% HCLTV, \$300,000 to 70% HCLTV on Second/Vacation homes.

★When borrower is not on the Note of the First mortgage of the subject property, the PITI must be included in the DTI calculation. The mortgage payment history must be provided.

★ Minimum Line/Draw: \$25,000; minimum draw the lesser of \$50,000 or 75% of the line



1 (877) 789-8816 Lock Desk Email: lockdesk@aaalendings.com Page 13 of 14

		rime (FSICIOSA	d End Sec		
				mary		&Investment
Loan Amount	Min	FICO	Full Doc	Bank Stmt	Full Doc	Bank Stmt
	>=740		80.00%	80.00%	80.00%	75.00%
	>=	720	80.00%	80.00%	80.00%	75.00%
\$75,000-\$350,000	>=	700	80.00%	80.00%	80.00%	70.00%
	>=680		75.00%	75.00%	75.00%	65.00%
	>=	660	75.00%	70.00%	70.00%	60.00%
	>=740		80.00%	80.00%	80.00%	70.00%
	>=	720	80.00%	80.00%	80.00%	70.00%
350,001-\$450,000	>=700		80.00%	75.00%	75.00%	65.00%
	>=	680	75.00%	70.00%	70.00%	60.00%
	>=	660	75.00%	65.00%	65.00%	55.00%
	>=	720	80.00%	75.00%	75.00%	65.00%
	>=	700	80.00%	70.00%	70.00%	60.00%
\$450,001-\$500,000	>=	680	75.00%	65.00%	65.00%	55.00%
	>=	660	70.00%	60.00%	60.00%	50.00%
			Agency Compan			
\$75,000-\$500,000	>=	700	80.00%			
Job & Income	Bank Statement [12 months]	 A Personal & Business Separated (12mo.): (1) At least one of the borrowers must be self-employed for at least 2 years (25 or greater ownership); (2) Asset Depletion allowed with Bank statement documentation; (3) Personal used to qualify, 3 months business to show business cash flows in order to utilize 100% of business related deposits in personal account (no expense factor). ★ Full Doc 2Yr(Standard FNMA Documentation): Income determined per DU findings - OR - W-2 borrowers, W-2 for most 				
	Full Doc	recent year and 30 day most recent paystub. Self-employed, 2 years tax returns and YTD P&L ★Full Doc 1Yr (W-2 (12mo) / Tax Returns (12mo)) (1) Wage Earner - 1 year most recent W-2 plus 30 days paystubs. (2) Self- Employed - 1 year most recent tax returns plus either: YTD P&L after April 30th or 3 months bank statements verifying cash flow (No P&L)				
Eligible Borrowers	 ★Borrowers - Eligible for US Citizen, Non-Permanent Resident Alien (with US Credit), Permanent Resident Alien. Ineligible for Non-occupant coborrowers & entities. ★C08 borrowers are ineligible. 					
Property Type	★Property Type	- SFR, 2-4 Units(m	ax 75 CLTV OO, 70 CLTV No	OO), PUD, Condo-Warrantab	ole(max 75 CLTV OO, 70 CLT	™ NOO).
Credit	 ★3 tradelines reporting for 12+ months or 2 tradelines reporting for 24+ months all with activity in the last 12 months. ★Agency Companion Option: (1) 2 active tradelines with 24 month history. (2) Active Mortgage/Rental history with 0x30x12 (Reported Institutional mortgage only, no private party rental histories without documentation) (3) Or Active Mortgage history with 0x30x24 (Reported Institutional Mortgage only, no private mortgages) ★Housing Lates - 0x30x12 On all mortgages for all borrowers. Minimum 12 months housing history required. ★Credit Event Seasoning - 48 months - Foreclosure, short-sale, deed in lieu, bankruptcy. No multiple events in last 7 years. ★Derogatory Credit - Open charge-offs or collections <= \$1,000 per occurrence ok. No delinquent tradelines at closing. Open Medical collections <= \$1000 per occurrence ok. 					
Appraisal Requirements	 ★ A new full appraisal is required. ★CDA report is required when no CU score or CU score>2.5. ★Declining markets maximum 75% CLTV on Owner Occupied/2nd Home. Maximum 70% CLTV on Non Owner Occupied. 					
General Guideline	 ★Loan amount<=350K, Maximum Combined Liens - \$2.0M. Loan amount > 350K, Maximum Combined Liens - \$2.5M. ★Most recent 2 months bank statements required if additional assets are required. ★Properties listed for sale in the last 6 months are not eligible. ★Loans that do not pass NY Subprime test are ineligible. ★Ineligible: Texas Section 50(a)(6) Equity Cash-Out. ★1st lien ARMS with < 3 years fixed period remaining qualified on fully indexed payment 					



NMLS #295075 117 S Garfield Ave, Alhambra, CA 91801 1 (877) 789-8816 Lock Desk Email: lockdesk@aaalendings. Page 14 of 14

WE ARE EXPERTS! Page 14 of 14							
DSCR CES(Closed End Second)							
Loan Amount		Property Type	FICO	Max CLTV			
\$100,000-350,000			720+	75%			
			700+	70%			
			680+	65%			
		SFR/PUD/ 2-4 Units/Condo	660+	60%			
			720+	65%			
\$350,001-50	0.000		700+	60%			
<i>4000,001 00</i>	0,000		680+	55%			
			660+	50%			
Credit	 ★Credit Event (BK,SS,FC,DIL): 48 months and multiple credit events not allowed. ★Housing History: Piggyback: 0x30x12; Standalone: 0x30x24. 						
Appraisal	★Full appraisal required.						
Requirements	★Transferred appraisals allowed.						
General Property Requirements	Transfer SFR: 600 min sq ft Condo: 500 min sq ft 2-4 Unit: 400 min sq ft 10 acres max						
	★Max Combined loans amount \$2.5M. 1st lien must be \$1 higher than 2nd lien.						
	★Standalone: 6 mos seasoning required on existing first mortgage.						
	★Properties listed for sale ≤ 6 mos ineligible (refis only).						

★ Follow TRID disclosing and wait period requirements.

 General Guideline
 ★ Allowable points and fees not to exceed the more restrictive of state law or 5.000%, State and Federal High-Cost loans

 not allowed. Higher Priced Mortgage Loans (HPML) allowed, must comply with all applicable regulatory requirements.

 ★ Piggy back loans need full Title policy covering both liens.

 Standalone loan: ≤ \$250,000 need O & E Property Report or Full Title Policy.

> \$250,000 need Full Title Policy